



**nutritional** milk

*“more than just milk”*

Agribusiness Gippsland Growing Together  
Conference July 2017

## About ViPlus Dairy

- ❖ **One of the largest privately owned nutritional milk powder companies in Australia**
- ❖ **Holds Certification and Accreditation of the People's Republic of China (CNCA) accreditation for infant and nutritional milk powder products**
- ❖ **Viplus sees its factory as a benchmark project for the infant & nutritional milk formula industry**
- ❖ **Factory meets all Good Manufacturing Practice standards & accreditations with state of the art equipment and technologies to deliver high standard safety and product delivery capabilities**



## Toora Plant Capacity

- ❖ **Current capacity of >20,000 tonnes per annum (tpa)**
- ❖ **Current run rate of around 8,000 tpa IMF, (8.8+ Million IMF Cans), plus 4,000 tpa (1 Kg bags of Full Cream & Skim Milk Powder)**
- ❖ **New orders received from Middle East move the plant to a >14,000 tpa, plus 6,000 tpa (1 Kg bags of Full Cream & Skim Milk Powder) operation by late 2017**
- ❖ **Further expansion plans to provide additional capacity, including on-site liquid milk products and additional IMF output**
- ❖ **Current output is based on one (1) ten hour shift, five days a week and will be progressively scaled up to two (2) ten hour shifts, five days per week to meet increased production.**

## **ViPlus Dairy – Toora Site**

- ❖ **Significant upgrade works undertaken to date on site ;**
  - ❖ **New & Refurbished buildings, including new large food grade warehouse**
  - ❖ **Two independent canning lines and a separate bagging line**
  - ❖ **Upgraded site services, including roads, water and electricity**
  - ❖ **All new equipment, including robots**
  
- ❖ **Over 6 Hectares of land available for further expansion , appropriately zoned**
  
- ❖ **Permits in place to expand into fresh milk, ice cream, cream and UHT production on site**

## Licences/Accreditations and Permits

- ❖ **China CNCA Certification & Accreditation from PRC - #1381**
- ❖ **Chinese Food & Drug Administration (CFDA) approvals pending – commencement date 1<sup>st</sup> January, 2018 – New Regime**
- ❖ **Dairy Food Safety Victoria Certification # 20579**
- ❖ **Australian Government Quarantine & Inspection Export Licence**
- ❖ **Australian Government Health Certification for Infant Formulas**
- ❖ **Quality Management Certification of Systems for Production of Infant Formulas: GB/TI9001, ISO 9001, ISO 14001, ISO 22000**
- ❖ **HALAL Australia accreditation**
- ❖ **Australian made Logo certification**
- ❖ **Town Planning – approval 2014/16 from South Gippsland Shire Council**
- ❖ **Building, water and electricity permits all in place**
- ❖ **Product registration & licences pending in Middle East & Africa**



Melbourne

St Kilda

Dandenong

Frankston

Mornington

Sorrento

Rosebud

French Island

Noojee

Baw Baw

Wahalla

Erica

Warragul

Trafalgar

Moe

Gleng

Traralgon

Morwell

Churchill

Korumburra

Leongatha

Mirboo North

Tarra

Wonthaggi

Inverloch

Venus Bay

Foster

Toora

Fish Creek

Nooramung Marine &

30-Jul-17

Google

COMMERCIAL IN CONFIDENCE

## **Toora - Prime Milk Supply Location**

- ❖ **Toora in Gippsland is located within a large milk production area, with strong supply arrangements in place from the local Region, eg. Burra Foods, Fonterra**
- ❖ **Gippsland, is one of Australia's foremost milk producing Regions delivering up more than 2 billion litres of milk per year**
- ❖ **Very clean environment with minimal heavy industry**
- ❖ **Good transport linkages via South Gippsland Highway to major ports**
- ❖ **Large factory facility, with room for expansion on site.**

## Milk Supply and Supplier Relationships

- ❖ **Fonterra is a large purchaser of farm gate milk in Gippsland with the majority being sent to its Darnum facility for processing. Darnum is approximately 110 km from Toora.**
- ❖ **Burra Foods processes around 300 million litres of milk a year. Its Main products include cheeses, fresh milk products, speciality milk and nutritional milk powders, fresh dairy products and food preparation products. Burra Foods is located approximately 64 km from Toora**
- ❖ **Cans, lids and cartons are all sourced from Australian companies within Victoria**



## ViPlus Dairy Expansion Initiatives

- ❖ **Moved into additional premises in Wellington Road, Clayton (Melbourne) to house administration and sales staff and to provide greater warehousing capacity**
- ❖ **Site has substantial capacity for expansion with over 8,000 square metres of processing and food grade warehousing available**
- ❖ **ViPlus will continue to pursue its objective to become a broad based Nutrition Company able to deliver a whole of life range of nutritional milk powder(s) based formulations**
- ❖ **ViPlus will be capable of supplying Therapeutic Goods Administration, Australia (TGA) approved products by late 2017. These products will be primarily distributed overseas**
- ❖ **The Toora plant will continue to be scaled up over the next 24 months.**

## ViPlus Dairy Expansion Initiatives

- ❖ **The Clayton factory/warehouse will complement the expanding Toora facility, primarily being utilised for the Adult/Lifestyle supplements, with order volumes increasing for these products at a rapid rate both domestically and offshore**
- ❖ **An alignment with a major milk powder supplier will enable Viplus to deliver;**
- **A Goat's Milk Infant Formula (IMF)**
- **A Lactose Free Infant Milk Formula, for infants suffering from allergies.**
- ❖ **These will complement existing products in the IMF space and adult/lifestyle products such as Sports, Low GI, Pregnancy, Aged 40+ & 60+ Supplements and Meal Replacements formulas etc.....**

# Viplus+ nutritional milk

